



Area Sales Manager (f/m/x)

Sales Area: United Kingdom

Hauff-Technik UK Limited is one of the leading European manufacturers of absolutely leakproof cable, pipe and conduit bushings. The continuous development of innovative solutions is the core competence of our company. With flat hierarchies we offer technologically and economically highly interesting tasks for qualified employees. We are looking for you to strengthen our field sales team in the United Kingdom.

Your tasks:

- Professional maintenance of existing customer relationships
- Acquisition of new customers
- Technical advice and development of customer-specific solutions
- Professional support of construction projects - starting from tender phase, through to awarding and on-site supervision
- Interesting mix of working with design offices, utility companies, construction and installation companies, as well as different distribution channels
- Organisation and conduction of training events, regional and in-house exhibitions
- Full sales responsibility within the sales area
- Responsible cooperation with the German inside sales team and our distribution partners
- Direct report to the Country Manager UK & Ireland

Your skills:

- Experience in technical field sales (e.g. utilities, electrical, HVAC or construction accessories)
- A broad knowledge and network of the power utility industry is a plus
- Secure handling of MS Office and CRM-systems
- A systematic and target-oriented way of working, combined with teamwork
- A high degree of customer and service orientation, flexibility and independent work
- Willingness to travel for several days
- You are fluent in English, both orally and in writing

What we offer:

- Comprehensive and structured induction
- An organization based on team spirit in a modern working environment
- A wide range of qualification opportunities for your professional and personal development

You will work in a motivated team and receive comprehensive induction training. Take the opportunity and send us a complete application (including references and salary expectations) via our online portal to the attention of Ms. Sarah Raab.

We look forward to hearing from you!