

Hauff-Technik Middle East General Trading L.L.C.

Sales Support Engineer (f/m/x)

Hauff-Technik is one of the leading European manufacturers of absolutely tight cable and pipe penetrations. With our in-depth knowledge of the respective market requirements, we always think in terms of practicable solutions that benefit our target groups and are tailored to their needs. To enable us to pass on the decades of experience of our Hauff-Technik Group, we constantly need new specialists who think in terms of solutions and always keep an eye on efficiency. Become an efficient solution builder and apply now.

Your tasks:

- Support the Sales and Technical team in the preparation of quotations, commercial offers, technical proposals, submittals, compliance documentation and product selections
- Review customer enquiries, Bills of Quantities (BOQs), drawings and specifications to identify suitable products and solutions
- Coordinate closely with the Technical team to address product selection, technical clarifications and customer requirements
- Prepare and maintain technical and commercial documentation, including datasheets, catalogues, submittals, approval documents and compliance statements
- Liaise with internal stakeholders to obtain pricing, product availability, lead times, delivery costs, and technical information required for quotation preparation
- Participate in project and site visits with the Technical team to assess site conditions and collect relevant information, including measurements, photographs, cable/pipe details and installation requirements
- Assist in developing effective sealing solutions based on project drawings, specifications and actual site conditions
- Attend meetings with customers, consultants, contractors and other project stakeholders when required

Your skills:

- Bachelor's degree in Engineering; preferably in Civil, Mechanical or Electrical Engineering
- Fresh graduates are encouraged to apply
- Candidates with 1–2 years of experience in technical sales, engineering support, construction, MEP, infrastructure or building materials will also be considered
- Good communication and coordination skills, with the ability to work effectively with customers, consultants, contractors and internal teams
- Willingness to attend project and site visits as required
- A valid UAE driving license is not required for this position

We offer:

- Competitive compensation package with performance-based incentives
- Opportunities for career growth and professional development
- A dynamic and collaborative work environment focused on innovation and customer success

If you are interested in this exciting and varied task, please send your short application (cover letter and updated CV) via our online portal to the attention of Ms. Nathalie Plaschky. We look forward to hearing from you!